DIAGEO

Consensus as of 1 June 2026

Diageo or its management does not endorse these numbers

	# of Analysts	Consensus	Min	Max
F26 FY				
Organic net sales growth (%)	18	**(2.1)**	**(2.7)**	**(1.8)**
Reported net sales ($m)	18	**19,642**	**19,361**	**19,761**
Organic operating profit growth (%)	18	**0.1**	**(1.0)**	**2.0**
Reported operating profit ($m)	18	**5,600**	**5,400**	**5,718**
Organic operating margin expansion (bps)	18	**60**	**30**	**98**
EPS pre exceptionals & disc ops (c)	18	**160.0**	**151.3**	**163.7**
Free cash flow ($m)	18	**2,971**	**2,874**	**3,339**
F27 FY				
Organic net sales growth (%)	18	**1.7**	**(0.2)**	**3.8**
Reported net sales ($m)	18	**19,426**	**18,189**	**20,300**
Organic operating profit growth (%)	18	**1.1**	**(7.2)**	**5.4**
Reported operating profit ($m)	18	**5,533**	**4,948**	**5,963**
Organic operating margin expansion (bps)	18	**(17)**	**(241)**	**89**
EPS pre exceptionals & disc ops (c)	18	**162.4**	**144.4**	**172.9**
Free cash flow ($m)	18	**3,258**	**2,763**	**4,170**
F28 FY				
Organic net sales growth (%)	17	**3.5**	**1.0**	**5.0**
Reported net sales ($m)	17	**19,938**	**18,260**	**21,152**
Organic operating profit growth (%)	17	**4.9**	**2.9**	**7.2**
Reported operating profit ($m)	17	**5,735**	**5,099**	**6,093**
Organic operating margin expansion (bps)	17	**38**	**8**	**79**
EPS pre exceptionals & disc ops (c)	17	**173.4**	**150.5**	**198.0**
Free cash flow ($m)	17	**3,375**	**2,843**	**4,462**
F29 FY				
Organic net sales growth (%)	13	**4.1**	**2.9**	**5.0**
Reported net sales ($m)	13	**20,820**	**19,399**	**22,176**
Organic operating profit growth (%)	13	**5.1**	**3.3**	**6.8**
Reported operating profit ($m)	13	**6,027**	**5,434**	**6,382**
Organic operating margin expansion (bps)	13	**29**	**(8)**	**61**
EPS pre exceptionals & disc ops (c)	13	**186.9**	**178.1**	**221.5**
Free cash flow ($m)	13	**3,503**	**2,609**	**3,934**

Regional split	***F26***	***F27***	***F28***	***F29***
Net sales ($m)				
NAM	*7,302*	*7,133*	*7,255*	*7,439*
Europe and Turkey	*5,109*	*5,211*	*5,331*	*5,492*
Asia Pacific	*3,318*	*3,420*	*3,616*	*3,854*
Latin America & Caribbean	*2,037*	*2,327*	*2,329*	*2,469*
Africa	*1,741*	*1,388*	*1,245*	*1,387*
Organic net sales growth				
NAM (%)	*(8.0)*	*(2.2)*	*1.7*	*2.7*
Europe and Turkey (%)	*3.2*	*2.4*	*2.7*	*3.0*
Asia Pacific (%)	*(6.8)*	*4.4*	*5.9*	*6.1*
Latin America & Caribbean (%)	*6.2*	*5.9*	*6.1*	*6.1*
Africa (%)	*9.9*	*7.1*	*6.6*	*6.8*
Operating profit ($m)				
NAM	*2,646*	*2,500*	*2,562*	*2,617*
Europe and Turkey	*1,472*	*1,501*	*1,556*	*1,600*
Asia Pacific	*824*	*861*	*926*	*1,003*
Latin America & Caribbean	*600*	*693*	*706*	*755*
Africa	*372*	*317*	*295*	*342*
Organic operating profit growth				
NAM (%)	*(9.3)*	*(4.8)*	*2.5*	*3.2*
Europe and Turkey (%)	*11.6*	*2.7*	*4.0*	*3.8*
Asia Pacific (%)	*(8.6)*	*6.5*	*7.7*	*7.4*
Latin America & Caribbean (%)	*13.5*	*7.4*	*8.0*	*7.9*
Africa (%)	*30.1*	*12.7*	*9.0*	*9.0*

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