

Consensus as of June 2019

DIAGEO

Diageo or its management does not endorse these numbers

| | Consensus | Min | Max |
|--|-----------|-------|-------|
| F19 FY | | | |
| Organic net sales growth (%) | 6.2 | 5.7 | 7.0 |
| Organic operating profit growth (%) | 8.7 | 8.0 | 10.0 |
| Organic Operating margin expansion (bps) | 75 | 60 | 110 |
| EPS pre exceptionals & disc ops (p) | 128.8 | 125.9 | 132.4 |
| Free cash flow (£m) | 2,659 | 2,132 | 3,169 |
| F20 FY | | | |
| Organic net sales growth (%) | 5.3 | 4.5 | 6.3 |
| Organic operating profit growth (%) | 6.9 | 5.5 | 8.3 |
| Organic Operating margin expansion (bps) | 46 | 10 | 91 |
| EPS pre exceptionals & disc ops (p) | 139.1 | 133.7 | 144.5 |
| Free cash flow (£m) | 2,867 | 2,563 | 3,184 |

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