

Consensus as of December 2018

DIAGEO

Diageo or its management does not endorse these numbers

	Consensus	Min	Max
F19 H1			
Organic net sales growth (%)	5.5	4.5	6.9
Organic operating profit growth (%)	7.5	5.6	9.4
Organic Operating margin expansion (bps)	64	15	135
EPS pre exceptionals & disc ops (p)	71.4	68.0	75.3
Free cash flow (£m)	1,111	900	1,480
F19 FY			
Organic net sales growth (%)	5.2	4.2	5.8
Organic operating profit growth (%)	7.6	6.7	8.7
Organic Operating margin expansion (bps)	73	60	95
EPS pre exceptionals & disc ops (p)	126.3	123.1	129.9
Free cash flow (£m)	2,551	2,193	2,979
F20 FY			
Organic net sales growth (%)	5.3	4.6	6.1
Organic operating profit growth (%)	6.6	4.8	9.0
Organic Operating margin expansion (bps)	44	(3)	93
EPS pre exceptionals & disc ops (p)	136.3	130.5	143.7
Free cash flow (£m)	2,850	2,477	3,173

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