

## PERFORMANCE

Consistent delivery of strong results

Organic  
volume

↑ 2%

Organic  
net sales

↑ 4%



## BRANDS

Net sales growth

Strong performance  
across our portfolio


 ↑ 7%  
JOHNNIE WALKER  
KEEP WALKING.

 ↑ 6%  
BAILEYS  
88

*Tanqueray* ↑ 16%

 ↑ 4%  
GUINNESS

Black & White ↑ 42%

 ↑ 42%  
TEQUILA  
RESERVA  
Don Julio

## CATEGORIES

Net sales growth

Broad based growth  
across categories

 Scotch  
↑ 3%

 Gin  
↑ 16%

 Liqueurs  
↑ 5%

 Tequila  
↑ 43%

## REGIONS

Net sales growth

All regions delivered  
organic top line growth

 ↑ 2%  
Africa

 ↑ 2%  
North America

 ↑ 7%  
Latin America  
& Caribbean

 ↑ 4%  
Europe & Turkey

 ↑ 7%  
Asia Pacific

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(All numbers refer to organic  
net sales growth unless stated)

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